

122 S. Otsego Avenue, Gavlord, MI 49735 Phone: (989) 732-8226 Fax: (989) 732-8231 E-mail board@waterwonderlandboard.com & mls@waterwonderlandboard.com Website: http://www.waterwonderlandboard.com

Issue No. 9

Professionals Dedicated to Progress

September 20, 2021

2021 Board of Directors

Denny Tryban President

Kathie Parks Vice President

Peter (Bill) Whyte Secretary/Treasurer

Cory McMurphy Director

Cheryl Schlehuber Director

> **Carol Steiger** Director

> **Kathie Parks** Director

Leslie Burroughs Director

> **Aimee Smith** Director

Roger Kopernik Director

Candy Hoover Director

Linda Sherwood Director

BOARD STAFF

Jeannie Rizzardi Association Executive

Gracie Goddard Executive Assistant

Cathy Landry MLS Specialist

NEW OFFICE APPLICATIONS: Michigan Outdoor Properties

NEW MEMBER APPLICATIONS:

Christin Bates - C21 Northland Higgins Gail Compeau Burg - Up North Property Services Pat Fowler - Michigan Outdoor Properties Rachelle Fowler – Michigan Outdoor Properties Jenni Taylor - Re/Max Higgins

WELCOME NEW MEMBERS:

Cloe Camarata – Heritage House Realty Megan Coleman – Re/Max Higgins Lake Chris Eckerman-The Geno D'Angelo Group Matthew Gabrilides - Matthew Gavrilides Appraiser Gregg Matekel - BHHS - Saginaw Melanie Smith - REO Alpena Rick Trever North Gate Real Estate Greg Yeaster -- Independent Realty Appraisal

DROPS:

Sandra Ahlers - CB Schmidt Houghton Lake Sabrina Buchner – Re/Max Higgins Lake Suzanne Davis – Premier Waterfront Realty Robert Howery - CB Schmidt Indian River Theresa Lozen - REO Alpena Janelle Reach – CB Schmidt Gaylord Mackensie Massey - CB Schmidt Gaylord Keegan Small - State Wide Mio Heather Swiercz – Premier Waterfront Realty Marc Toles – Mackinac Properties

WWBR 2021 ELECTION Here's an Opportunity to get involved! Run for a Seat on the Board or MLS Board of **Directors!**

PLEASE EMAIL IEANNIE AT: board@waterwonderlandboard.com

DUE: OCTOBER 15th, 2021

Members needed to serve on a new committee!

The MLS Board created a Rule Review Committee which will meet this fall.

If you are interested in being a part of this committee, please email Jeannie at: board@waterwonderlandboard.com

2022 ANNUAL DUES HAVE BEEN SENT TO THE BROKER OF EACH OFFICE

Make sure to talk to your broker to obtain a copy of your invoice.

DUE OCTOBER 1st, 2021

AFFILIATE FAIR

Friday, November 4th, 2021 9am to 10am **Otsego Club Ball Room, Gaylord** Doors open at 8am for display set up

REGISTRATION FORM

Water Wonderland Board of REALTORS® **ANNUAL MEETING & AFFILIATE FAIR**

SPONSORED BY: Alpine Title & Escrow, Huntington Banks, and Northland Area Federal **Credit Union**

> Thursday, November 4th, 2021 At Otsego Club Ballroom, M-32, Gaylord, MI.

9:00am to 10:00am: Buffet Breakfast, RPAC Silent Auction, and Affiliate Fair

10:00am to 11:00am: Annual Meeting & Awards Ceremony

11:00am to 1:00pm: Keynote Speaker -Becky Gean, Legal Affairs Manager for Michigan REALTORS®. (TWO HOUR CE FOR NEXT LICENSE CYCLE)

RSVP BY OCTOBER 21st, 2021 and get entered in the early registration drawing. *WINNER DRAWN AFTER THE KEYNOTE SPEAKER, MUST BE PRESENT TO WIN*

<u>REGISTER ONLINE</u> or call the Board Office: 989-732-8226



Thursday, December 9th, 2021 at Tree Tops Lodge, The Oak Rm from 9am to 12pm. \$45.00 per person

<u>REGISTER ONLINE</u> or call the board office!

2021 WWBR Annual Golf Outing Recap

The outing took place on Sept. 16th at the Grayling Country Club. Thank You to all our Sponsors & Teams!



1st Place - Alpine Realty Group: Kurt Jacobs, Mike Tober, Mike Hoeft, and John Hoeft



Best Dressed "Margaritaville" Theme – Chicks N Sticks: Kristy Larson, Becky Freel, LeeAnn Albrecht, Dawn Welkin



DO YOU NEED CODE OF ETHICS?

REALTORS® are required to complete ethics training of not less than 2 hours, 30 minutes of instructional time. DUE DECEMBER 31,2021

Call the Board office to check your Code of Ethics Status (989) 732-8226.

TAKE IT ONLINE FREE HERE!



20th Anniversary Campaign

The REALTORS® Relief Foundation (RRF) 20th Anniversary Campaign is the Foundation's first step in establishing a sustainable reserve fund to ensure RRF is always prepared to help those in need during times of crisis. Throughout its history, the REALTOR® community has generously responded to RRF's requests for support following the occurrence of major natural disasters. By proactively building and maintaining a substantial reserve, the Foundation will be equipped to mobilize without delay at the onset of any disaster and ready to respond for decades to come.

WAYS TO GIVE

RESIDENTIAL SOLD INFORMATION FOR AUGUST

SALES		VOLUME		AVG. SALES		MEDIAN SALES	
2020	2021	2020	2021	2020	2021	2020	2021
12	6	2,564,400	814,500	213,700	135,750	200,000	129,750
55	61	7,903,000	7,935,700	143,690	130,093	128,500	125,000
3	7	375,990	1,402,600	125,330	200,371	124,000	215,000
49	52	12,139,106	18,180,000	247,736	349,615	175,000	222,500
2	2	415,000	167,500	207,500	83,750	207,500	83,750
28	31	4,313,610	5,085,827	154,057	164,058	134,000	135,000
2	6	175,200	912,900	87,600	152,150	87,600	142,000
0	0	0	0	0	0	0	0
27	25	2,855,700	4,610,700	105,766	184,428	96,500	134,900
30	26	3,274,100	4,268,800	109,136	164,184	82,200	138,000
56	48	10,138,481	11,039,575	181,044	229,991	182,000	200,000
27	20	4,540,200	3,675,500	168,155	183,775	144,000	149,500
99	90	16,948,805	17,440,600	171,200	193,784	112,900	157,500
3	1	398,400	520,000	132,800	520,000	133,400	520,000
	2020 12 55 3 49 2 28 2 2 8 2 0 27 30 56 27 99	2020 2021 12 6 55 61 3 7 49 52 2 2 28 31 2 6 0 0 27 25 30 26 56 48 27 20 99 90	2020 2021 2020 12 6 2,564,400 55 61 7,903,000 3 7 375,990 49 52 12,139,106 2 2 415,000 28 31 4,313,610 2 6 175,200 0 0 0 25 2,855,700 30 26 3,274,100 56 48 10,138,481 27 20 4,540,200 99 90 16,948,805	2020 2021 2020 2021 12 6 2,564,400 814,500 55 61 7,903,000 7,935,700 3 7 375,990 1,402,600 49 52 12,139,106 18,180,000 2 2 415,000 167,500 28 31 4,313,610 5,085,827 2 6 175,200 912,900 0 0 0 0 27 25 2,855,700 4,610,700 30 26 3,274,100 4,268,800 56 48 10,138,481 11,039,575 27 20 4,540,200 3,675,500 99 90 16,948,805 17,440,600	2020 2021 2020 2021 2020 12 6 2,564,400 814,500 213,700 55 61 7,903,000 7,935,700 143,690 3 7 375,990 1,402,600 125,330 49 52 12,139,106 18,180,000 247,736 2 2 415,000 167,500 207,500 28 31 4,313,610 5,085,827 154,057 2 6 175,200 912,900 87,600 0 0 0 0 0 0 27 25 2,855,700 4,610,700 105,766 30 26 3,274,100 4,268,800 109,136 56 48 10,138,481 11,039,575 181,044 27 20 4,540,200 3,675,500 168,155 99 90 16,948,805 17,440,600 171,200	2020 2021 2020 2021 2020 2021 12 6 2,564,400 814,500 213,700 135,750 55 61 7,903,000 7,935,700 143,690 130,093 3 7 375,990 1,402,600 125,330 200,371 49 52 12,139,106 18,180,000 247,736 349,615 2 2 415,000 167,500 207,500 83,750 28 31 4,313,610 5,085,827 154,057 164,058 2 6 175,200 912,900 87,600 152,150 0 0 0 0 0 0 27 25 2,855,700 4,610,700 105,766 184,428 30 26 3,274,100 4,268,800 109,136 164,184 56 48 10,138,481 11,039,575 181,044 229,991 27 20 4,540,200 3,675,500 168,155 183,775	2020 2021 2020 2021 2020 2021 2020 12 6 2,564,400 814,500 213,700 135,750 200,000 55 61 7,903,000 7,935,700 143,690 130,093 128,500 3 7 375,990 1,402,600 125,330 200,371 124,000 49 52 12,139,106 18,180,000 247,736 349,615 175,000 2 2 415,000 167,500 207,500 83,750 207,500 28 31 4,313,610 5,085,827 154,057 164,058 134,000 2 6 175,200 912,900 87,600 152,150 87,600 20 0 0 0 0 0 0 0 21 25 2,855,700 4,610,700 105,766 184,428 96,500 30 26 3,274,100 4,268,800 109,136 164,184 82,200 36



- Cleanup, Career Day for high school students, Organize a collection for a local food bank.
- Promote the event
- Show Realtor[®] Pride
- Tell us how you gave back at <u>www.nar.realtor/rgn</u> for a chance to be featured on the REALTORS[®] are Good Neighbors Social Media pages.